SIMPLIFY PR&CTICE

Contact Details

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INTRODUCTION ON SIMPLIFY PRACTICE.

- Simplify Practice has started from 2018 October onwards with a Mou Signed with ICAI.
- The MOU provides software free of cost from 2018 till 2020 Oct.
- We as a company have rich Experience in BFSI sector and our product includes ERP,CRM,WMS and HRMS Software Solutions.
- Vritti Sol. Pvt Ltd started in 2007 and has a PAN India presence.
- We have been serving as consultants to SME's , Private co. and government sector companies.
- The company has 400+ employees and 10000+ different clients.
- The company has been awarded like ET brand Equity award in 2019, Indian ISV Award 2019 for Best ERP Solutions of the year.

REASONS TO GO WITH SIMPLIFY PRACTICE NOW

During this pandemic work management software will help you to keep track of your work and employees.

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- Work from home has become need of the hour with which every sector of professionals has to get habitual.
- The main reason to go with simplify practice is that it saves time.
- During the past 6 Months we have been able to have a steady growth and able to keep in constant touch with client.
- The growth of clients have been 25% in 3 months and activity counts per average employee has increased from 6 to 8.5 per week.

WHAT IS SIMPLIFY PRACTICE?

- ► It is a practice management tool.
- > Android based Mobile Application Available.
- > We track the location of an on field employee.
- > We can get profitability report on a click.
- Practice Management provides an end-to-end solution and acts aa a information hub related to work assignment for CAs .
- It helps in synchronizing and automating multiple process. We can get the records of the work done by the article in a day.
- We can assign opportunities to the sales executive once an prospect comes for an enquiry.



Registration Statistics in 9 Months

Month	Number of registered users
November	130
December	103
January	369
February	115
March	81
April	129
May	198
June	258
July	306
Total registration	5829till th July 2020

Region Wise Registrations on Simplify Practice



SIMPLIFY PRACTICE PRESENCE ON ICAI WEBSITE





How Work is Managed In Software



THREE THINGS WE DO BEST IN PRACTICE MANAGEMENT



LARGE ASSIGNMENT

It deals with assignment complex in nature and process, either on cost, time or effort estimation. This module is designed to generate, update and track end-to-end processes, activities and tasks along with the team and its performance.



MEDIUM ASSIGNMENT

It deals with assignments that involve less processes and not at all complex in nature. It can be implemented for assignments with lower estimation either on cost, time or effort.



SMALL ASSIGNMENT

It's a task-based assignment that contributes to keep track of clients' requirements. It provides in-depth insight into the client's requirement, resolutions status, and performance analysis.

Task Management in the software.



► EMPLOYEE MANAGEMENT ◄





Task and Time

Create, Update and Manage Task

- Visibility of Task
- Employee & Assigned Task Register
- Task Status Report

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- Biometric-based Attendance
- GPS-based Attendance
- Update and Manage Timesheet
- Leave & Holiday Management



Expenses

- Create, Update and Manage Travel
 Claim
- Generate Travel Advance Request
- Geo Map-based Distance
 Computation





Report Preparation in the software



► BI REPORTS ◀

BI Report is auto-generated analytics and reporting tool. With one click, it helps to create dynamic dashboards and reports. It enables to generate reports of complex data. You can gain instant insights on varied activities being performed. BI Reports helps with data-driven decision making. Moreover, this tool allows you to govern the KPIs and actual performance of the team. Also, this tool provides detailed analysis of ROI for each assignment. The BI Report is the motivational factor to your team to take quick steps toward improving results. Highlights of this tool:

- → Personalized and Interactive Dashboard
- → Complex Data Analysis
- 🗕 Easy Reporting
- Decision Making Support
- → Anytime, anywhere



Training Program Of Simplify Practice The 3 Stages of Programs Conducted

- Self Learning
- Instructor led Learning
- Customised Learning



Here you can find the three modules of simplify practice in the below screenshot



Features of Admin

- Creation of new user.
- Creation of groups.
- Creation of Branches.
- We can define resource hourly rate.
- Employee information.
- Setting financial year.
- Securities.
- Leave management.
- Upload Offline data.

This are some of the features which are present in the admin modele

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This is the admin page in simplify practice.



Features of Practice management

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- Create Assignments
- Create activities.
- Timesheet filling.
- Reports
- Leave workflow
- Claims

This is the page of practice management in simplify practice





Features of Customer Relationship management

- Entering Data of Prospective clients
- Client creation
- Assigning opportunities
- Updating existing opportunities
- Creating State
- Creating Country
- Creating City
- Creating Territory
- Creating Sales family

This is the page of CRM module in simplify practice



HOW USERS ARE ADDED

After getting credentials we have to add users in the software.

The steps of adding new user are as follow.
1. Admin → User masters → Enter the information of the user
2. Mobile number and email id should be unique for every user

3. Red color indicates compulsory field.

Below screenshot is the page of adding new user (User Master)

≡ Admin ⋒				🦚 Kajal Singhania Head Office 🙋
User Master				×
Basic Information				-
Name : Mr. V First Name Middle Name La	st.Name.			
Date of Joining 17/04/2020 🛗 Date of Birth : 17/04/2000 🛱				
Email :	Nobile : Alternate Mobile :	Ext No :		
Branch : -Select y Department	Select- v Desig	nation :Select	Ŧ	
Reports to :Select- Category :Select-	¥			
User Settings		Personal Details		
Shift Code: G v		Aadhaar No :		
Allow timesheet entry for : 1 day(s) in past		PAN :		
Separation Date : 17/04/2020		PF No :		
Is CRM user Is delivery Agent		Membership No.:		
Allow user to enter timesheet without timeslot Allow to complete activity without timesheet reporting				
Present Address				
Address :	Country :		State :	
	City :		ZIP/Postal :	
Click here if permanent address different as present address				
				Save Cancel

Once the user is created we need to create clients.

For creating clients we need to follow below given steps

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CRM module \rightarrow Click on submenu \rightarrow Client Master \rightarrow Add \rightarrow Enter the basic details of the client.

We can also attach the attachments.

Click on save and move to the location.

Enter the location details, the details which are filled in the clients basic information that Data will reflect automatically in location section

In territory select Main territory.

After entering GST no click on verify as the system will verify whether the entered format is proper or not.

Then click on save by filling the complete information.

This is the page for adding new client basic data

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←→C	app.simplifyp≡ CRM		katm/Index/	(#									State Ka	Q ajal Singhania	and a second sec	_	
Client	- 0100		_									_	19	ja ci gian		×	
			Basic								Loca	ations					
Company Name :								Short I	Name :						oortance :	8	
Entity Type :	Select			٣	Code :	C95344	CIN :			Select Service Offered	1						
Address :																	
Country :	Select	• State :	Select		12	District :	3		Taluka :								
City :		Pin Code :		Landline N	o:												
Website :					Active :	ON											
Contact Details																	
Contact Name :			Designa					Email ID :									
Influential Level :	High v	Mobile No :		Isl	Default :	Yes v Di	N										
															Save	Contact	
														E	Save C	ancel	

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Importing the clients data .

Steps to import multiple client data in one go:

Admin module -> Upload offline data

While importing the code's first letter should be capital.

All the entered fields should be of same format which are in the systems master tables.

Ex: State: Maharashtra –While importing state we will have to enter same state format

Now as the creating of User and client has been completed we will be creating assignments

Below are the steps for creating assignments:

PM Module \rightarrow click on submenu \rightarrow Create assignment

Header

Code: Code pattern is not specific. It can be any code as per the choice.

Name: Assignment Name (Enter the financial year in the end of the name as some assignments are carried for year so its easy to track by the name itself if financial year is entered).

Type: The type of assignment

Location: Head office location to be entered.

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From here we can create an assignment

Simplify Practice - Google		j	-	21.25			1		
	p.simplifypractice.com/Ekatm ≡ Practice Managemen							Q 🖈 🍈 : Ighania Head Office 🙆	
Activity Status 25 Overdue 25	Add Assignment		and the second sec					8 😣	
Tickets 22 Unplanned 2 Assigned by me 219	Header Code :	Authorization	More Settings	Members	Activity type	Groups	Datasheet	Budget	
Pending approval 2	Name : Type :								
GSTR 3B filing S3 Open 96% Overdue Concurrent Audit 18-19	Location :	Banglore	v						
40 Open 100% Overdue Assignment PM 21 22 Open 100% Overdue	Department : Start Date :	Account-Head Office	• e: 2020/04/17						
Personal for Amay Gurjar 21 Open 100% Overdue Added for test(Accounts writing)	Status :	Running	¥						
12 Open 100% Overdue	Activity period in :	Only Date	*						
Amay Gurjar 179/1 sweety bhor 3/3 Chetana Salunkhe 2/2 Aaditya Gode 1/1 rakesh asthana 1/1								Cancel	

Create Activity:

Below are the steps given to create an activity.



1.Click on assignment in which the activity is to be created.

2.Click on the assign work option(Pencil symbol) to add activity in that assignment.

3.Enter the description ,financial year and the priority.

4. Recurrence: With this feature automatically the activity will get generated every month/week/year.

There is an attachment option available for attaching any file related to the activity.

Separate row will come in status as per the priority.

We can also select multiple client for single activity

This is the page from where we can create activity.

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	≡ Practice Management ≔ ଜ	1		\$	Kajal Singhania Head Office 👌
Activity Status 25	Create Activity				≡ 🛛
Overdue 25 Tickets 22 Unplanned 2	Activity Description				
Assigned by me 219 Pending approval 2	Financial Year : -Select-	riority : Normal			0
G Assignment	Assign from Assignment Participants	Starts on C Ends on	Efforts :		
GSTR 3B filing 53 Open 96% Overdue	Select Assign To	17/04/2020 17/04/20	20 4 Hrs	Recurrence	
Concurrent Audit 18-19 40 Open 100% Overdue	Task will be created in				
Assignment PM 21 22 Open 100% Overdue	Assignment	Activity Type			
Personal for Amay Gurjar 21 Open 100% Overdue	Personal for Amay Gurjar	book keeping 🔻			
Added for test(Accounts writing)	Client Name : Multiple	Contact Person : Add	Charge Amount :		
12 Open 100% Overdue	Enter 2 letters to search Client.	· · · · ·			
Amay Gurjar 179/18			Intimate by Email	Notify Completion	Approval Required
sweety bhor 3/3 Chetana Salunkhe 2/2					Cancel Save
Aaditya Gode 1/1					
rakesh asthana 1/1					

/

To review the assignments which are present in the status bar kindly follow the below given steps

*Click on assignments

*All the assignments which are assigned will be visible.

*We can also see the status of the activity from here.

*We can reschedule the activity.

*We can cancel the activity.

*All this can be carried out with the action button which is present besides the activity.

This page will display all the assignments and the status of activities

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\leftrightarrow \rightarrow C $$ app.simpl	fypractice.com/Ekatm/Index/#	Q 🕁 🌗 :
	Practice Management ⊨ ⋒	Kajal Singhania Head Office 🕐
Activity Status 25	Assignment Review	🝸 Manage 🔂 🗲
Overdue 25 Tickets 22	abcdd(Agreement drafting)	End Date : 20-Jun-2019
Unplanned 2 Assigned by me 219	1 Assigned 1 Overdue 0 Critical 5 Complete 0 Unapproved 11 T	otal 0 Unplanned
Pending approval 2	Accounts writing	End Date : 11-Jan-2019
& Assignment	7 Assigned 7 Overdue 0 Critical 3 Complete 1 Unapproved 28 T	otal 0 Unplanned
GSTR 3B filing	Added for test(Accounts writing)	End Date : 04-Jan-2019
53 Open 96% Overdue Concurrent Audit 18-19	12 Assigned 12 Overdue 1 Critical 1 Complete 0 Unapproved 13 T	otal Unplanned
40 Open 100% Overdue Assignment PM 21	Added for test(Accounts writing)	End Date : 09-Jan-2019
22 Open 100% Overdue	O Assigned O Overdue O Critical 2 Complete O Unapproved 3 T	otal Unplanned
Personal for Amay Gurjar 21 Open 100% Overdue	Added for test(Agreement drafting)	End Date : 10-Jan-2019
Added for test(Accounts writing) 12 Open 100% Overdue	O Assigned O Overdue O Critical O Complete O Unapproved O T	otal Unplanned
👍 Team 🛛 📷	Added for test(Agreement drafting)	End Date : 10-Jan-2019
Amay Gurjar 179/18	1 Assigned 1 Overdue 0 Critical 0 Complete 0 Unapproved 1 T	otal 0 Unplanned
sweety bhor 3/3 Chetana Salunkhe 2/2	Added for test(Agreement drafting)	End Date : 10-Jan-2019
Aaditya Gode 1/1 rakesh asthana 1/1	O Assigned O Overdue O Critical O Complete O Unapproved O T	otal 0 Unplanned
	Added for test(Allotment of shares)	End Date : 09-Jan-2019
	O Assigned O Overdue O Critical O Complete O Unapproved O T	otal 0 Unplanned
	Added for test(Allotment of shares)	End Date : 09-Jan-2019

On the left side we can find the status bar which includes Activity Statu Assignments and Team.

Customer Relationship management: To create a prospective client kindly follow the below given steps: CRM Module \rightarrow Submenu \rightarrow Prospective client \rightarrow Add new Prospect Firm name: Name of the company Firm alias: Alias of the company Address: Address of the company **Source of Prospect:** From where did the prospect got to know. Enter the contact details (As the contact details are required for follo Fill the Profile and enter the sales family interest.

Assigning opportunity Opportunity.

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← → C app.simplifypractice.com/Ekatm/Index/#	Q	A 🚯 :
≡ CRM ≔ ⋒	Kajal Singhan	iia Head Offlice 🙆
Prospect Information		dd 🛛 T 🗙
Select All	Archive	e Select New User
Apolio Hospital At Pune City for ACCOUNTING Segment : pharma Address : Knaradi, Pune-411038	<u>3 Open Calis</u>	Action+
<u>A</u> Avinash kBehra At Pune City for iunh refered by hfu (Customer) Address : d 917 dhanori	4 Open Calls	Opportunity Fee
Refard—Singh At Pune City for AUDIT refered by Vritti Solutions Ltd (Customer) Address : Kothrud Road	<u>1 Open Calls</u>	Assign Opportu
<u>A</u> Enterprise21 At Pune City for Segment : Media Address : kothrud		Action+
교 요. M Business At Pune City for Segment : Agriculture Address : Pune	1 Open Calls	Action-
A M Enterprise 23rd jan At Pune City for Segment : Agriculture Address : kothrud		Action-
<u>A</u> M Enterprise2 23rd jan At Pune City for Segment : Agriculture Address : kothrud	1 Closed Calls	Action+
<u>A</u> Monica Howale21 At Pune City for refered by kirloskar (Customer) Segment : Media Address : kothrud	1 Open Calls	Action-
ロ 요. Monica-Lisa At Pune City for AUDIT refered by Vritti Solutions Ltd (Customer) Address : kothrud road	1 Closed Calls	Action+
回 요. MukeshChabaria At Pune City for Direct Taxation Address : kothrud road	1 Open Calls	Action-
<u>A</u> New for PM At Pune City for Segment : Agriculture Address : Pune	<u>1 Open Calls</u>	Action+
<u>A</u> rajuchacha At Pune City for refered by Vritti Solutions Ltd (Customer) Address : kothrud		Action-
<u>A</u> Ramesh—At Pune City for Direct Taxation Address : Kothrul road	<u>1 Open Calls</u>	Action-
C. rftghj At Abdasa for AUDIT refered by A K PAREEK AND ASSOCIATES (Customer) Segment : pharma Address : dfghj		Action-

This is the page from where we can find the assigned opportunities.

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\leftrightarrow \rightarrow G \bullet	app.simplifypractice.com/Ekatm/Index/#	Q 🕁 🌒 :
	≡ CRM ≔ ŵ	Kajal Singhania Head Office 🙋
Overdue/Yesterday Today/Call Again Tomorrow This Week Revived	Opportunities Search Opportunity here Q Monica Howale21 Pune CityGeneral-(income Tax return filing)(mittest-900001000)-mittest@gmail.com g. fr From general	Action-
Collection 0.00 T(New 0.00 T(Overdue 0.00 T(Today 0.00 T(M Business 18. Nov 20:00 AM Pune City -General-(fg)(Monica) 0:00 AM for ok From general	Action-
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	EkantSingh Uncount EkantSingh Pune City -AUDIT -General-(Income Tex return filing)(Ekant-Singh-96090908066)-=@gmail.com From Word of mouth From Word of mouth	Action-
🛦 Team 📑	U 2 Feb 2000 by 28-Mar EV-₹ 1200 by 28-Mar EV-₹ 1200 by 28-Mar for Client has been closed. Asked to visit his factory.	Action-
rakesha asthana 0 Ravi B 1 Shreya N Uttarwar 0 Nirav Patel 1	0 Avinash kBehra 1 13 Apr Pune City -iunh -Seneral-(Income Tax return filing)(Avinash k-Behra-1112223334)-avinashbehra@gmail.com ß 10	Action-
		Load future opportunities

In the left side you will find Opportunities, collections, appointment, Opportunity rate and Team.

Calendar:

We have one feature in which there is a calendar date wise and it will show the schedule of the activities.

This feature help us in knowing the task which are to be performed today.

C	Simplify Practice	ctice - Google	Chrome								
Opportunity Calendar New overdue Visited Again 000 Opportunity Again 000 The Week 000 The Wee	← → C	app	simplifypractice.com/Ekatm/	/Index/#					Q 🕁 🌖 :		
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New 0.00 T(0) Overdue 0.00 T(0) 0 dy 0.00 T(0) 0 dy<			Sun 28	1		Wed 1	Thu 2	Fri 3	Sat 4		
Today 0.00 T(0) 5 6 7 8 9 10 11 Tomorow 0.00 T(0) 12 3a 13 14 15 16 17 18 * Opportunity Rating 19 20 21 22 23 24 25 Warm 0.00 T 10 1 26 27 28 29 30 1 2 Actifya Gode 10 1 3 14 3 3 14 25 25 25 25 25 25 25 26 27 28 29 30 1 2 2 25 26 27	New	0.00 T(0)									
This Week 0.00 T(0) Appointments 12 92 Sales(1) 92 Sales(1	Today	0.00 T(0)	5	6	7	8	9	10			
Appointments 92 Sales(1) * Opportunity Rating 19 Hot 3 1.20 T Warm 0 0.00 T A Team + 0 Ratifya Gode 10 Pradiksha Chatle12 00 Ravid B 11 Shreya N Utlanwar 00							10				
Hot 3 1.20 T Warm 0 0.00 T A Team 6 + 0 A Team 6 + 0 A Satilya Code 10 Pradikha Chate 12 00 Rawl B 11 Shreya N Ultanwar 00 Rawl B 11 Shreya N Ultanwar 00			12		14	10	16	17	16		
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Pratiksha Chatter 12 0/0 Arak B 1/1 Sheya N Utarwar 0/0		6 + 0 1/0	26	27	28	29	30	1	2		
Shreya N Uttarwar 0/0	Pratiksha Chatte1 rakesh asthana	12 0/0 0/0	3	4	5	6	7	8	9		
	Shreya N Uttarwa	ar 0/0									

Our Testimonials



NEELESH JAIN & ASSOCIATES

Chartered Accountants 90040 96129 Surya CHS, Room No. 12, 2nd Floor, Building-2, Behind MGM Hospital, Sector-3, Vashi, Navi Mumbai - 400 703. neelesh.jain9@gmail.com

Date: 20th July 2017

Mr. Anuroop Khare Senior Manager - Enterprise Sales Vritti Solutions Limited 201, Kalpataru Plaza, Chincholi Bunder Road, Malad, Mumbai 400 064

Ref: Letter of Appreciation

We NEELESH JAIN & ASSOCIATES, Chartered Accountant firm are using CA software "vWorkbench" provided by writti solution limited. We found software user friendly and convenient.

For Neelesh Jain & Associates

Proprietor

DITE: 12/04/2020 Momever it may concern / Testimonial ¹ have been using the Simplify Practice software since last 1 year, the software has helped me keep my staff in check and productive, the speed and performance of software is also very good. also I liked the training part offered by the company. Congratulations and keep up the good work." really want to thank to simplify practice team and ICAI for this simplify practice software arrangement. EN BAJRANG PARAS & CO EN EAJRANG PARAS & CO EN

Bajrang Paras & Co.

Chartered Accountants

B.L. Agarwal P A R T N E R

Way Forward

- Be the Number 1 choice for Practicing CA firms by 2022 in work Management softwares .
- We Plan to Reach out to as many Chapter offices as many across Asia-Pacific Region.

Thank You