

Key areas of discussion

- a. History
- b. Understanding the New Code
 - Corporate Persons
- c. Emerging opportunity

- for professionals
- d. Interesting considerations
- e. Questions



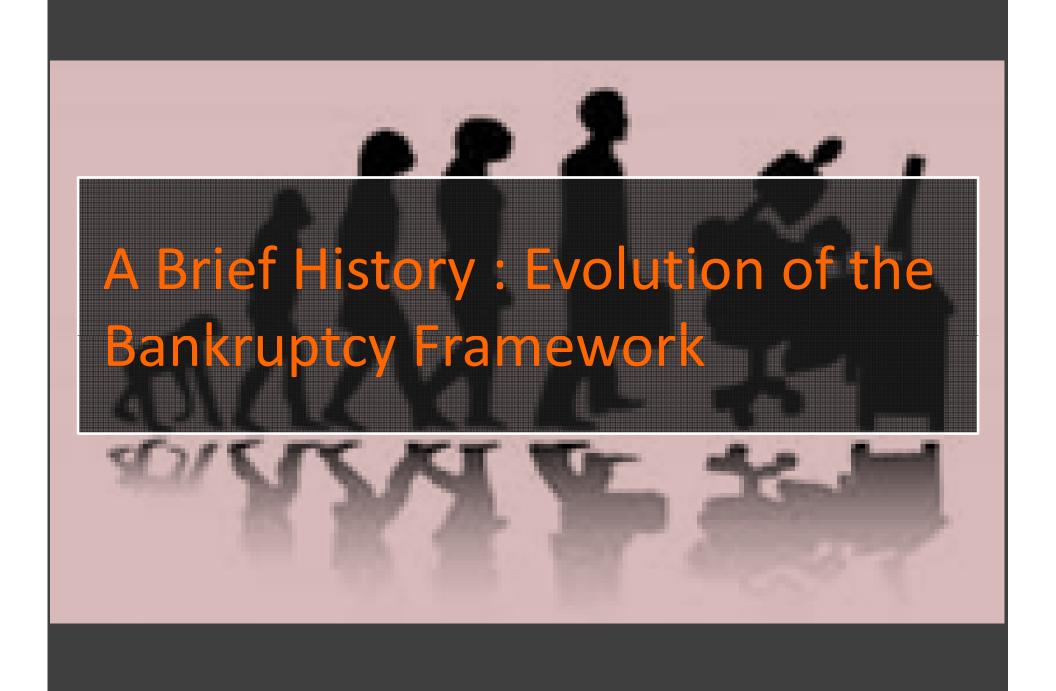
Some trivia

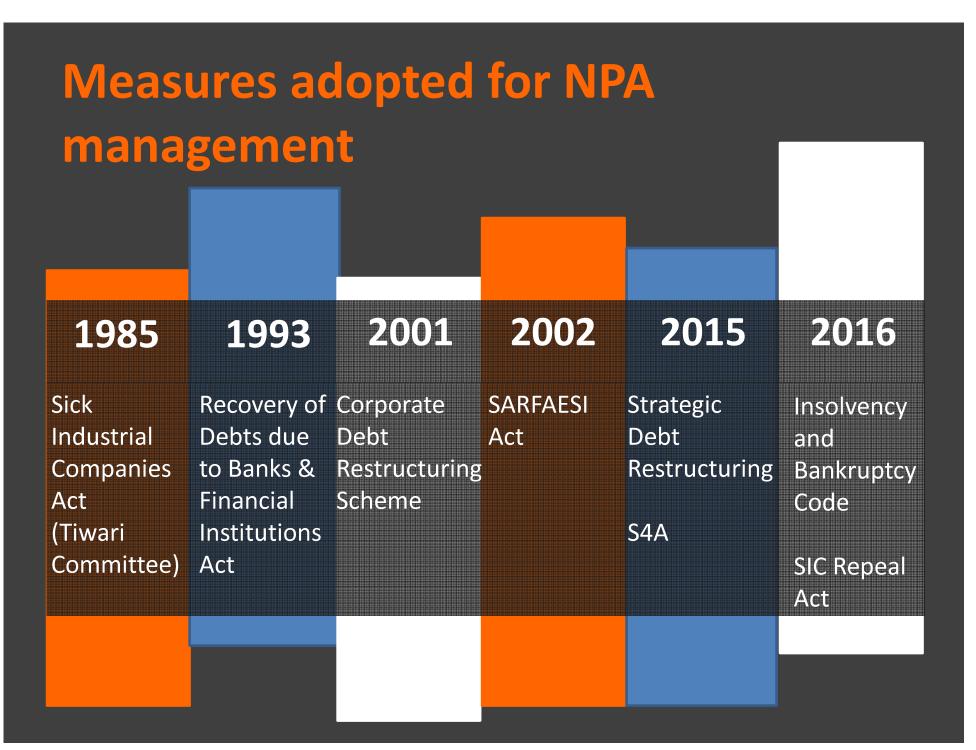
Difference between Insolvency & Bankruptcy

Cash test vs. Asset Test

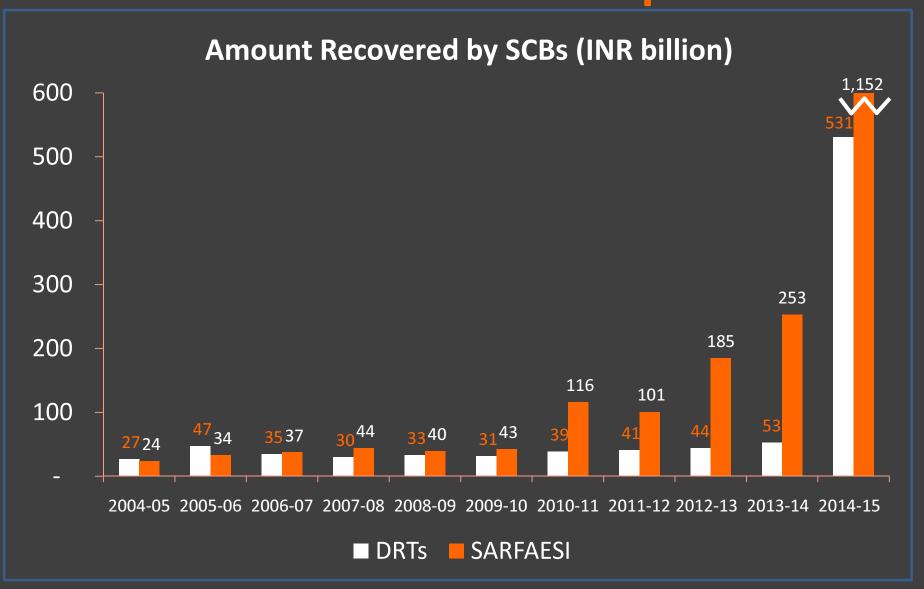
Who does the bankruptcy code protect?

Why is the new code required?

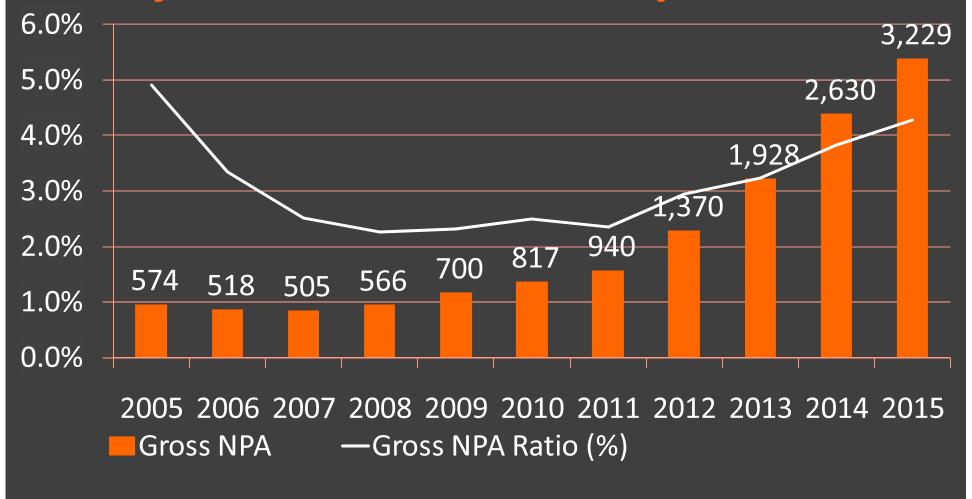




How have recent measures performed



Why a new code was required



The growing NPA problem

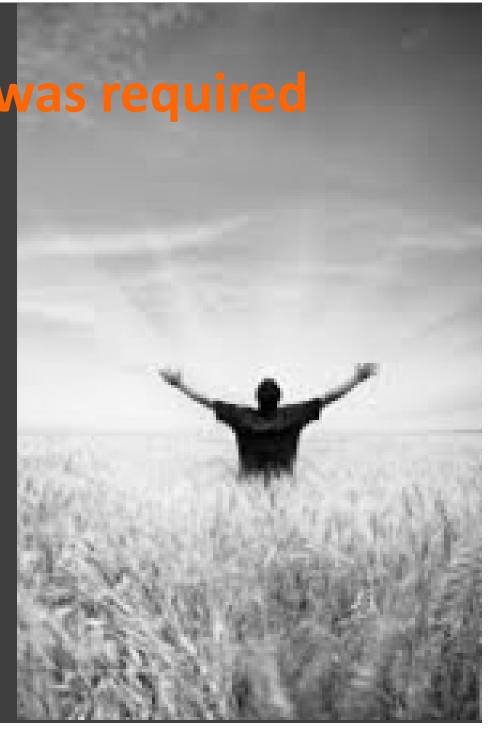
Why a new code was required

Removal of control of promoters

Time bound

- Defined Time line
- Under Jurisdiction of NCLT and DRT

Access to information

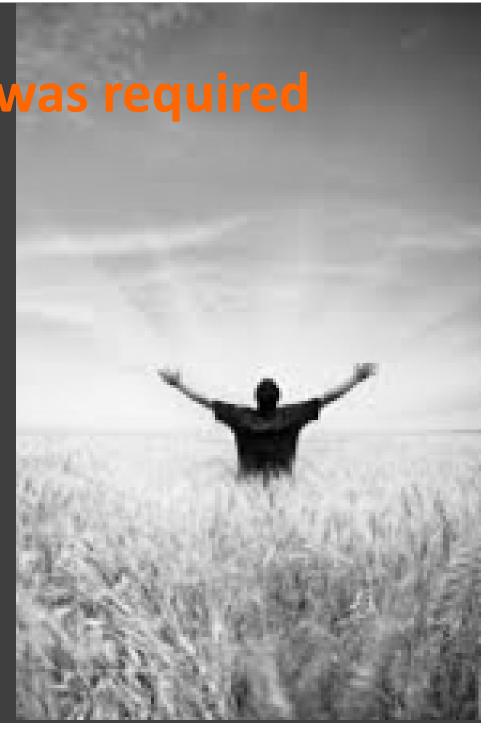


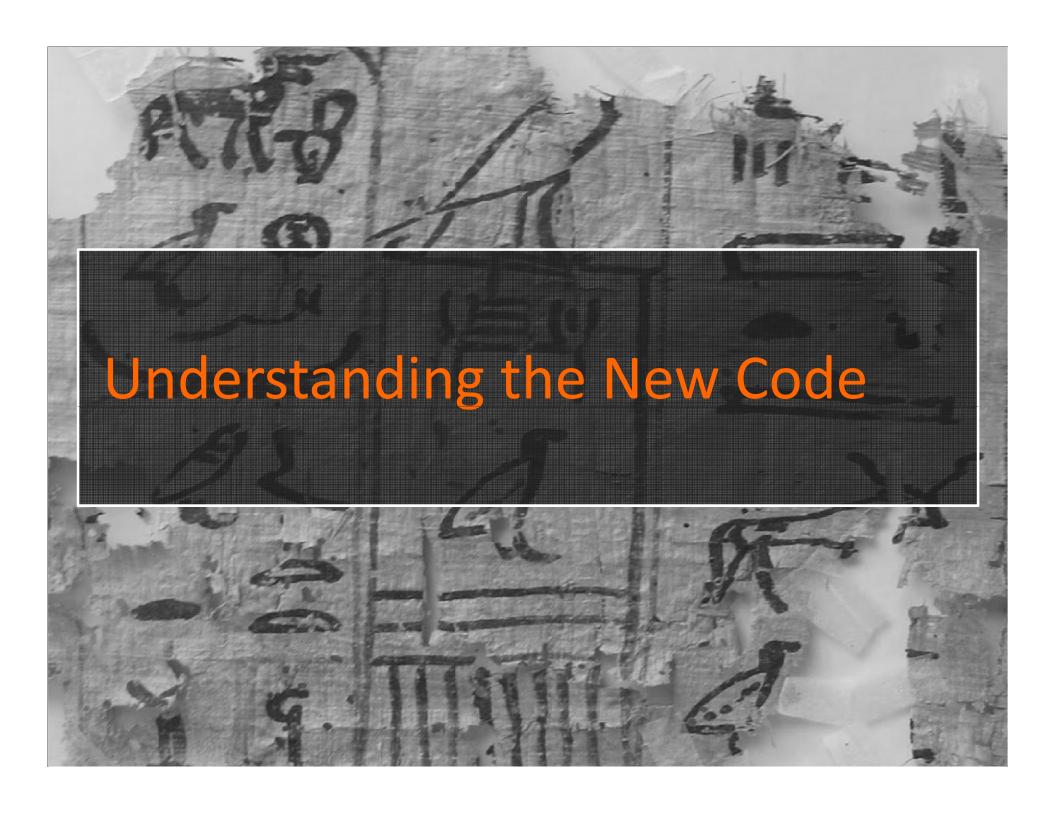
Why a new code was required

Reduce ambiguity

New waterfall mechanism on liquidation

Promote specialization





Participants under the New Code



Financial Creditor



Adjudicating Authority



IB Board of India



Corporate Debtor



IP Agency



Info Utility

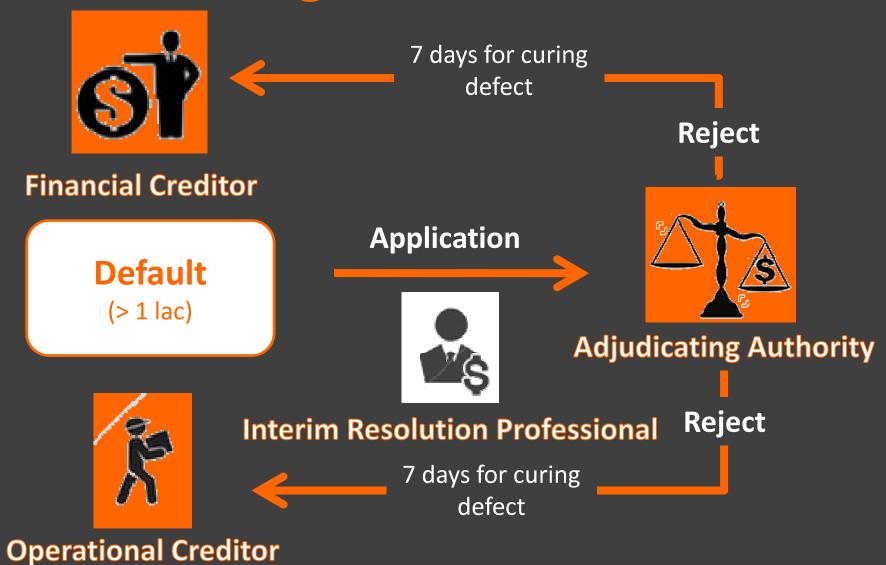


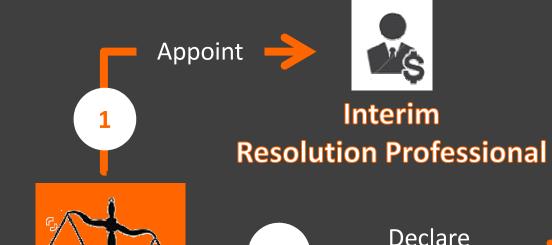
Operational Creditor





Resolution Professional





Adjudicating Authority
Accept Application
Insolvency commences

Moratorium on:

- Suits & Proceedings
- Transfer of assets
- All recovery including SARFAESI
- Recovery of property in possession
- Supply of essential goods cannot be suspended



Moratorium



Term of Max 30 days

Interim Resolution Professional

Rights

- Management of the affairs
 - Powers of Board of Directors
- Financial institutions to act on instruction of IRP
- Act and execute all deeds, receipts and documents
- Access records of Info Utility

Duties

- Collect all info
 - Business operations, financial and operational payments for previous 2 years
 - List of assets and liabilities
- Appoint registered valuer
- Collate claims submitted by Creditors
- Constitute CC
- Take control and custody of 👸 assets
- Ensure 'Going Concern'













Confirm Appointment of IRP / Replace with new RP

Take approval for key items



Creditor Committee

Constitution & Voting

- Consists of all financial creditors
- Voting share based on financial debt owed
- Decisions require 75% vote of voting shares
- BOD and Operational creditor representative may attend (No Vote)

Resolution Professional

Duties

- Ensure 'Going Concern'
- Maintain updated list of claims
- File application for Avoidance of Transactions
- Prepare IM to share to resolution applicants
- Review Resolution plan









Resolution Plan

- To be prepared by Applicant
- Priority of payment of certain costs
- Provides for term of plan
- Provides for Management & Control during the term
- Implementation and supervision of the plan



Liquidate

Implement Plan

- Moratorium Order ceases
- Records to be provided to the Board



Resolution plan – Payments that must be provide for

Insolvency resolution process costs in priority to other creditors

- Interim finance costs
- Fees of RP Fees of IRP ratified by the Committee of Creditors
- Costs in running the business of the corporate as going concern
- Supply of essential goods
- Amounts due to a person whose rights are prejudicially affected on account of the moratorium

Liquidation Value due to operational creditors (prior to any financial creditor and within 30 days of approval of the plan)

Liquidation Value due to dissenting financial creditors (prior to financial creditors who voted for the plan)



Resolution Professional to act as liquidator, unless replaced by adjudicating authority

Liquidator

- Shall have all the rights of Management
- Will need to verify & collate creditor claims
- Investigate preferential transactions
- Evaluate and take custody of assets
- Disclaim onerous assets
- Sale of the assets





Process Not time Bound

Liquidation timeline managed through economic incentive of Liquidator

Distribution of Assets

- 1. Insolvency resolution process/ liquidation costs.
 - Interim funding cost
 - Cost of running debtor as a going concern
 - Cost of IP / Cost of liquidation
- 2. Workmen's dues (24months preceding liquidation date) Secured Creditors (where right to security has been relinquished).
- 3. Wages/ Unpaid dues to employees (24 months preceding liquidation date).
- 4. Financial debts of Unsecured Creditors
- Sums due to the CG & SG for period of 2 years prior to liquidation commencement Secured Creditors (amount to be settled where realised security falls short)
- 6. Remaining debts and dues



Becoming an Insolvency Professionals

Individual

Entity

Experience of 10 years as member of CA Institute

Experience less than 10 years

Clear 'Limited Insolvency Exam'

Clear 'National Insolvency Exam'

Take membership of IPA

Take membership of IPA

Register with the Board

Register with the Board

Majority of Partners
/ Directors need to
be Insolvency
Professionals

Member 'in practice' for 15 years can make an application for membership before 31st Dec 2016 (temporary membership for 6 months without exam)

Becoming an Insolvency Professional

3 P's of an IP

Participant Management

- Management
- Shareholders
- Workers & Employees
- Government
- Trade Creditors
- Unsecured Creditors
- Secured Creditors

Service Providers

- General/Technical Management
- Forensic Investigation
- Audit / Due Diligence
- Valuation
- Back-end support
- Litigation

Process Driven

- Documentation
- Audit Trail
- Defined Time-line

Opportunities for Professionals

- General/Technical Management
- ForensicInvestigation
- Audit /Due Diligence
- Valuation
- Back-end support
- Litigation -

Required to ensure 'Going Concern' for Corporate Debtor

Identification of Preferential and Under Valued Transactions

Verification of status of assets and liabilities

Liquidation analysis / valuation required at-least 2 registered valuers

Support to maintain various registers (status of creditors, claims) and reporting to AA

Representation in front of NCLT



Interesting considerations

Participation of other stakeholders

Workers / Govt. / Trade
 Creditors / Pref shareholders

Waiver of Govt dues in case of restructuring

Interim financing – super priority



Interesting considerations

'Going Concern' criteria

- Cost vs. Benefit
- Liability of resolution professional

Impact of quality of security of security of secured creditors

Preferential and Undervalued transactions



